



SNS COLLEGE OF ENGINEERING

Kurumbapalayam (Po), Coimbatore - 641 107

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DEPARTMENT OF MANAGEMENT STUDIES

SUBJECT NAME & CODE : 23BAT104 - LEGAL ASPECTS OF BUSINESS

YEAR/ SEMESTER : I MBA / I SEMSTER

UNIT 2 : THE SALE OF GOODS ACT 1930 & THE INDIAN PARTNERSHIPACT,1932

Topic : Case Study Discussion



Case Study Discussion



- A local bakery enters into a sales contract with a catering company to supply 500 custom cakes for a major event. A week before the event, the bakery realizes it can only produce 300 cakes due to unexpected supply chain issues. The catering company is now faced with a dilemma as it had promised its clients a full selection of cakes based on the original order.

Questions:

- Explain the legal implications for the bakery regarding breach of contract.
- Describe the potential remedies available to the catering company for this breach.
- Analyze how the unforeseen circumstances might affect the enforcement of the contract



Case Study Discussion



- An electronics retailer orders a bulk shipment of high-definition TVs from a manufacturer. The contract specifies that the title to the goods will transfer upon delivery. During transit, the shipment is damaged in a storm, and the retailer is unsure whether it or the manufacturer will bear the loss.

Questions:

- Explain the significance of title transfer in this transaction.
- Describe the concepts of risk of loss and how they apply to this scenario.
- Analyze what factors in the contract could impact who is responsible for the damaged goods.



Case Study Discussion



- A furniture store sells a set of sofas labeled as "leather" and provides a warranty that they are made from genuine leather. After a month, the buyer discovers that the sofas are actually made from synthetic material. The buyer wants to return the sofas and claims the warranty has been violated.

Questions:

- Explain the difference between express and implied warranties in this context.
- Describe the legal recourse available to the buyer under warranty laws.
- Analyze how the labeling of the product affects the seller's liability.



Case Study Discussion



- A software company agrees to deliver a customized application to a client by a specific deadline. The company fails to deliver on time, causing the client to lose a major business deal. The client wants to take legal action against the software company for breach of contract.

Questions:

- Explain the obligations of both the software company and the client as defined in the sales contract.
- Describe the consequences of failing to perform as stipulated in the contract.
- Analyze the possible defenses the software company might present to justify the delay.



Case Study Discussion



- A wholesaler sells a batch of imported shoes to a retailer but has not received payment by the agreed-upon date. The retailer, now in financial trouble, has also started to sell the shoes online. The wholesaler is considering taking action to recover the shoes.

Questions:

- Explain the rights of an unpaid seller in this situation.
- Describe the steps the wholesaler can take to recover the goods from the retailer.
- Analyze how the retailer's actions might complicate the wholesaler's right to reclaim the shoes.



Case Study Discussion



- At an auction for antique furniture, a bidder wins a rare table but later discovers that the auctioneer misrepresented the table's condition, claiming it was in excellent shape when it actually had significant damage. The buyer is considering legal action against the auctioneer for misrepresentation.

Questions:

- Explain the legal principles governing misrepresentation in auction sales.
- Describe the potential remedies available to the buyer in this case.
- Analyze how the auctioneer's duties to disclose defects affect their liability.



RECAP

QUESTIONS???

THANK YOU