

## 19BA101 – MANAGEMENT AND ORGANISATIONAL BEHAVIOUR

### QUESTION BANK

#### UNIT III – 2Marks.

1. Define the term Organizational behaviour.
2. Mention the needs of OB.
3. What are the importance of OB?
4. Brief the nature of OB
5. List the goals of OB.
6. Define the concept of motivation.
7. Mention the importance of motivation
8. Name the steps involved in motivation process.
9. Give a brief description on different motives.
10. What are the types of motivation?
11. Define Learning.
12. Mention the nature of Learning.
13. What is learning?
14. Discuss the different components of attitude and the importance of change of attitude
15. Define leadership
16. Manager Vs Leader – Brief
17. Mention few characteristics of a leader.
18. List out the basic needs in a hierarchy.
19. What are hygiene and dissatisfies of motivational theory Conceptualized by Herzberg?
20. Define Perception
21. Define Personality
22. What are the determinants of personality?
23. Define attitude
24. What are the components of attitude?

#### 16 Marks:

1. Explain the importance of understanding organizational behaviour Explain any two theories of motivation.
2. Make a comparison between Abraham Maslow's and Herzberg motivational theories.
3. Explain the concepts and themes of Herzberg motivational theory.
4. Illustrate the theories of learning
5. Explain the learning process with different types of learners.
6. Give a detailed description on Fiedler's Contingency model of leadership.
7. Explain Transactional Vs Transformational Leadership?
8. Illustrate the leadership theories.
9. Describe in detail the contingency models
10. What is leadership? Make a comment on the statement Leaders are not born but made

11. Discuss classical and operant conditioning theories of learning.
12. Explain various steps in perceptual process.
13. Explain the personality traits. State in detail the big five personality traits.
14. Explain the functions of attitude.
15. Positive Attitude Vs Negative Attitude - Discuss