## 23BAT324 – Services Marketing

## **Question bank**

## **Two-Mark Questions:**

- 1. Define the term service.
- 2. What is meant by a service economy?
- 3. Differentiate between goods and services.
- 4. What is the Nature of Service Act?
- 5. List any two unique characteristics of services.
- 6. What is meant by intangibility in services?
- 7. Explain the term perishability in services.
- 8. What do you mean by inseparability of services?
- 9. How does heterogeneity impact service quality?
- 10. What are the different classifications of services?
- 11. Give an example of a people-processing service.
- 12. What is a possession-processing service?
- 13.Define information-based services with an example.
- 14. What is the role of technology in the service economy?
- 15. How does service simultaneity affect delivery?

## **16-Mark Questions:**

- 1. Explain the concept of services and discuss the growth of the service economy.
- 2. Compare and contrast goods and services with suitable examples.

- 3. Explain the Nature of Service Act and its significance in service operations.
- 4. Discuss the unique characteristics of services with real-life examples.
- 5. Elaborate on the various classifications of services and provide relevant examples.
- 6. Analyze how the service economy influences modern businesses.
- 7. Explain the role of intangibility, inseparability, heterogeneity, and perishability in service management.
- 8. Discuss the impact of technological advancements on service delivery.
- 9. How do businesses manage service perishability and heterogeneity? Explain with strategies.
- 10.Compare people-processing, possession-processing, and information-based services with examples.