

## **Service Blue Printing**

- > Service blueprinting is a strategic tool that helps businesses understand how a service is delivered to a customer.
- ➤ It's a diagram that shows the relationships between the people, processes, and physical and digital touch points involved in the service.
- A service blueprint is a diagram that visualizes the organization of business processes in regard to service delivery to the end customer.

## Whole Foods Market Service Process Blueprint





## **Benefits of Service Blue Printing**

- Provides a platform for innovation.
- > Recognizes roles and interdependencies among functions, people and organizations.
- > Facilitates both strategic and tactical innovations.
- > Transfers and stores innovation and service knowledge.
- > Designs moments of truth from the customer's point of view.
- > Suggests critical points for measurement and feedback in the service process.
- > Clarifies competitive positioning.
- > Provides understanding of the ideal customer experience.

